

AIMIE IQ

Deliver Outcomes | Examine Accounts | Detect Risk



❖ CHALLENGES IN O2C: DISCONNECTED DECISIONS

Order-to-Cash teams operate across fragmented systems and reactive workflows. Data exists across ERPs, CRMs, portals, and spreadsheets, but turning insights into action takes too long. Teams spend hours analyzing portfolios, identifying risks, and coordinating responses instead of accelerating cash and reducing exposure.



Portfolio reviews and customer calls require multiple screens to gather data



Fear of hallucinations and black-box AI without governance



Manual workflows slow issue resolution and execution



Limited visibility into buyer payment behavior



Risk surfaces late because reviews rely on older data

❖ AI-POWERED O2C INTELLIGENCE AND RECOMMENDED ACTION

Aimie IQ is the conversational intelligence layer of the Sidetrade O2C Intelligence Platform, built into the screens collections teams already use. A user clicks a shortcut, types a command, or asks a question in plain language. The responses from Aimie IQ include account summaries, explanations of what changed, or ready-to-send drafts, with no need to piece materials together across several screens.

Every answer comes from live Sidetrade data, with its sources shown, so figures are traced, never invented. Aimie IQ only reads data the user is already allowed to see, and protects data by running solely on Sidetrade's private cloud and in-house AI models by default.

For finance teams, this means collections managers check portfolio health and prepare reviews in one request instead of a spreadsheet export. Collectors get the account context and the draft at the moment they need them, so more of the day goes to the activity that brings in cash: talking to customers.

❖ BUILT ON THE SIDETRADE AGENTIC FRAMEWORK FOR ENTERPRISE

Sidetrade delivers sovereign intelligence that works alongside finance professionals, helping teams and agents execute the right action at the right moment to drive the best possible financial performance. Built within the Sidetrade Agentic Framework for Enterprise (SAFE), the result is a governed, autonomous O2C system where cash outcomes become predictable, scalable, and optimized.

SAFE is the foundation of Sidetrade's AI-native products, built and operated by Sidetrade, so every agent deployed runs on protected, fine-tuned O2C models, hosted in a private cloud, with Sidetrade's own token production. SAFE checks each AI action against the rules set before the action happens, records the decision, and hands the action to a named person when necessary, with the same controls for every agent. Before an agent is published to the Agent Registry, it is validated against Sidetrade's security standards and best practices.

FEATURES

Built on the world's deepest and most robust O2C Data Lake, Aimie IQ gives instant insights and actions, turning hours into minutes and decisions into outcomes.

- **Embedded and Context-aware:** A side panel or full-screen view that understands the screen content, the company in view, and the user, so nothing needs restating.
- **Three ways to ask:** Contextual shortcuts, slash commands, or plain language. Answers how-to and O2C best-practice questions on the spot.
- **Account Summaries:** Exposure, aging, disputes, payment behavior, and recent actions in one response.
- **Diagnostic Reasoning:** Explains issues such as rising DSO or unusual buyer behavior, and sources the answers.
- **Ready-to-use drafts:** Follow-up emails, call preparation, and briefings tailored to each account's position in the dunning cycle.
- **Daily prioritization:** Turns the to-do list into a realistic shortlist and flags broken payment promises and unqualified invoices.
- **Sourced answers only:** Every figure comes from live data, and missing data is stated, not estimated.
- **Clear, interactive results:** Tiles, tables, and charts, with one-click follow-up questions and saved conversations.
- **In-app product help:** Answers how-to and O2C best-practice questions on the spot.
- **Permissions inherited, never widened:** Users see only the data they are already authorized to see.
- **Human always in control:** Aimie IQ drafts and summarizes, the user reviews and acts, and every interaction is logged.

COMING SOON

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BENEFITS



- **Account and portfolio preparation in a single request, with nothing missed**
- **Earlier intervention on risk, with the full account picture in one request rather than after-the-fact reports**
- **Consistent prioritization across the team, instead of collector-by-collector guesswork**
- **Trusted answers, grounded in live data with visible sourcing and no guessing**
- **Enterprise-grade governance built in with guardrails, a full audit trail, and human oversight at every step**
- **Adoption from day one, embedded in the platform, so no prompt training required**
- **Faster onboarding for new collectors, who reach platform depth simply by asking**

Why Sidetrade

Differentiators with Impact

AGENTIC AI LEADERSHIP

Proprietary, domain-specific AI called Aimie, with AI-native products built on the Sidetrade Agentic Framework for Enterprise (SAFE) and trained on actual buyer payment behavior, not generic LLMs

SECURE AND SOVEREIGN

Full data control and ISO 27001 / SOC 2 Type 2 certifications ensure compliance and confidentiality

IN-DEPTH O2C INTELLIGENCE

Only real-time, global Data Lake with ~\$9T in transactions, 1B+ payment experiences, and 45M+ buyers

PROVEN ROI

Faster time-to-value as O2C-tuned AI delivers 35–55% average productivity gains and double-digit cash acceleration across industries

About Sidetrade

Sidetrade (Euronext Growth: ALBFR.PA) is an AI-native company dedicated to Order-to-Cash (O2C). Its platform combines O2C applications, autonomous AI agents, and Aimie IQ, an intelligent natural-language interface that helps multinationals accelerate their cash generation, all built on SAFE, the Sidetrade Agentic Framework for Enterprise. Sidetrade operates the world's largest proprietary O2C Data Lake, built on nearly \$10 trillion in B2B transactions and more than 45 million buying companies. This data is used to train specialized AI models that monitor, analyze, decide, and act autonomously throughout the O2C cycle. Sidetrade supports companies in 85 countries with 450 employees across Europe, North America, and Asia-Pacific. For more information, visit us at www.sidetrade.com and follow us on [LinkedIn](#) at @Sidetrade.



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