

AIMIE AGENTS

Accelerate Cash Flow | Expand Capacity | Execute AI at Scale



❖ CHALLENGES IN O2C: MOVE FROM AMBITION TO AI IMPACT

As AI becomes a strategic mandate, finance leaders face growing pressure to move from experimentation to measurable impact. Yet many organizations struggle to define where AI should be applied, how to trust it, and how it fits into complex, data-heavy processes such as order-to-cash. Without clear direction, strong data foundations, and governed execution, AI initiatives risk stalling at the pilot stage or failing to deliver consistent value at scale.



Unclear AI use cases that deliver measurable business value



Limited readiness to operationalize AI beyond pilots and experiments



Fragmented data environments that weaken AI effectiveness



Concerns about trust, governance, and control of AI-driven decisions



Difficulty embedding AI into enterprise finance workflows at scale

❖ AIMIE AGENTS DELIVER AUTONOMOUS AI EXECUTION FOR O2C

Aimie Agents are ready-to-use, natively-embedded AI agents that operate within the Sidetrade O2C Execution Layer of the O2C Intelligence Platform. Unlike general-purpose AI tools, Aimie Agents are trained specifically on AR processes, order-to-cash management, and payment behaviors to ensure compliant, finance-appropriate interactions, resulting in more consistency and accuracy, with fewer follow-up touches. Aimie Agents are designed to decide and act autonomously across O2C processes while keeping human oversight built into every execution.

Powered by Sidetrade's proprietary Data Lake and built within the Sidetrade Agentic Framework for Enterprise (SAFE), Aimie Agents combine predictive intelligence and generative reasoning to transform fragmented financial data into governed decisions and autonomous execution. The agents follow strict language, legal, and business-rule frameworks for each region, avoiding common errors made by generic AI. This ensures consistent quality across countries, currencies, and compliance environments.

- COMING SOON • **Aimie Cash Collection Agent:** Autonomous outreach, communication summaries, optimized dunning responses, and financial reporting.
- COMING SOON • **Aimie Cash Application Agent:** Automated cash application and exception handling.
- COMING SOON • **Aimie Dispute Resolution Agent:** Automated dispute triage, investigation, and resolution workflows.
- COMING SOON • **Aimie Billing Analyst Agent:** Detection and resolution of billing discrepancies and anomalies.
- COMING SOON • **Aimie Credit Analyst Agent:** Autonomous credit risk evaluation, monitoring, and decision execution.

❖ ENTERPRISE AI THAT EXECUTES ORDER-TO-CASH AT SCALE

Aimie Agents turn AI mandates into execution, providing clear, trusted, and production-ready intelligence that reasons over fragmented data, makes governed decisions, and acts autonomously to deliver measurable business impact at scale. These AI-powered finance colleagues expand capacity rather than replace people. Bound by business parameters, Aimie Agents achieve outcomes driven by organizational policy, orchestrating agentic workflows to automate high-volume, low-value tasks so finance teams focus on risk, exceptions, and customer relationships.

FEATURES

Aimie Agents operate natively within the Sidetrade O2C Execution Layer, transforming applications from systems of interaction into systems of execution.

- **Insightful communication summaries** generated in seconds
- **Auto-generated and optimized response recommendations** for inquiries and disputes
- **Instant financial reporting** with portfolio insights and risk indicators
- **Autonomous outbound calling** with contextual, natural dialogue
- **Two-way conversational interactions** capable of handling objections and disputes
- **Automatic capture of payment commitments** and dispute signals
- **Qualifies outcomes and updates** case and collection systems
- **Intelligent escalation to humans** for high-risk and sensitive situations
- **Multilingual operation** across global markets

Why Sidetrade

Differentiators with Impact

AGENTIC AI LEADERSHIP

Proprietary, domain-specific AI called Aimie, with AI-native products built on the Sidetrade Agentic Framework for Enterprise (SAFE) and trained on actual buyer payment behavior, not generic LLMs

SECURE AND SOVEREIGN

Full data control and ISO 27001 / SOC 2 Type 2 certifications ensure compliance and confidentiality

IN-DEPTH O2C INTELLIGENCE

Only real-time, global Data Lake with ~\$9T in transactions, 1B+ payment experiences, and 45M+ buyers

PROVEN ROI

Faster time-to-value as O2C-tuned AI delivers 35–55% average productivity gains and double-digit cash acceleration across industries

BENEFITS



- Frees analysts from repetition to focus on strategic, high-value accounts
- Improves cash predictability with timely, consistent follow-up on overdue items
- Enhances customer experience through clear, compliant, multilingual conversations
- Reduces operational cost by automating high-volume, low-complexity calls
- Ensures accurate data capture and auditability for payment commitments and call transactions
- Scales effortlessly across countries, teams, and systems of record
- Strengthens collaboration between finance and customer-facing teams with clearer insights

About Sidetrade

Sidetrade (Euronext Growth: ALBFR.PA) is an AI-native company dedicated to Order-to-Cash (O2C). Its platform combines O2C applications, autonomous AI agents, and Aimie IQ, an intelligent natural-language interface that helps multinationals accelerate their cash generation, all built on SAFE, the Sidetrade Agentic Framework for Enterprise. Sidetrade operates the world's largest proprietary O2C Data Lake, built on nearly \$10 trillion in B2B transactions and more than 45 million buying companies. This data is used to train specialized AI models that monitor, analyze, decide, and act autonomously throughout the O2C cycle. Sidetrade supports companies in 85 countries with 450 employees across Europe, North America, and Asia-Pacific. For more information, visit us at www.sidetrade.com and follow us on [LinkedIn](#) at @Sidetrade.



REQUEST A DEMO