

AGENT BUILDER STUDIO

Build Agents | Govern Agents | Monitor Agentic Workflows



❖ CHALLENGES IN O2C: AUTOMATION THAT CANNOT ADAPT

Order-to-Cash (O2C) teams are challenged with complexity across buyers, systems, and policies, yet most automation tools are rigid and difficult to adapt. Teams still rely on manual coordination or brittle workflows that do not reflect customer-specific processes, exception handling, or internal policies. Without a framework to design governed agents, AI and automation will not scale well.



Standard automation unable to adapt to customer-specific workflows or policies



O2C expertise lives in tribal knowledge, not scalable systems



Data is fragmented across multiple systems and workstreams



Rigid automation that relies on IT for changes



Limited governance over AI-driven automation

❖ DESIGN AND GOVERN CUSTOM-BUILT AUTONOMOUS O2C AGENTS

Agent Builder Studio is the **agentic design, execution, and governance layer** of the Sidetrade O2C Intelligence Platform. It gives finance teams, professional services, and partners a no-code studio for building their own Customer Agents. These agents act as **O2C workers assembled from modular blocks**: data nodes, connectors, tools, and LLM reasoning, composed into agentic workflows on a visual canvas. Each agent retrieves data, updates systems, and resolves work end-to-end, with autonomy configured per task, from gated human approval to full autonomy.

Every agent runs on the **Sidetrade Agentic Framework for Enterprise (SAFE)**, the foundation of all Sidetrade's AI-native products. The result is one AI-native framework with the same controls for every agent, regardless of who builds them. With **enterprise readiness** built into SAFE, every **agent action is logged**. Policy controls and guardrails define autonomous agent execution, when human intervention is required, and who receives the escalation. Agents published in the registry are validated against Sidetrade's security standards and best practices. **SAFE is organized into two layers**:

LAYER 1: THE AGENT CONNECT

- Handles everything that surrounds an agent
- Combines Agent Registry and a single declarative configuration model
- Uses an Event Router to dispatch O2C events to the right agents
- Manages a Skills Registry of reusable O2C skills that agents share and invoke

LAYER 2: THE AGENT HARNESS

- Governs the agent at runtime
- Assembles context from O2C data
- Orchestrates reasoning on Sidetrade's models
- Selects the right tool among O2C actions
- Enforces organizational policies with deterministic escalation
- Maintains observability and memory so that each run improves the next

❖ TURN DATA INSIGHT INTO CONTROLLED, INTELLIGENT EXECUTION

Instead of insight that stops at a dashboard or automation that stalls in IT's backlog, enterprises build their own O2C agents that act end-to-end. These custom agents are tuned to the organizational data, policies, and structure. Business teams compose and evolve workflows without code, and every agent runs inside SAFE, with governance and guardrails, observability, and human approval wherever it matters. The result is automation that fits the business, scales without proportional headcount, and stays measurable from launch.

FEATURES

Every agent and workflow operates within IT-approved security, audit, and policy controls to reduce the compliance exposure of ungoverned point tools and ad hoc AI experimentation.

- **No-Code Visual Workflow Builder:** Business teams build and evolve their own automation, without code or an IT queue. Build an agent by dragging nodes onto a canvas, connecting them into a workflow, and moving it from draft to live.
- **Modular, Reusable Building Blocks:** Agents, skills, connectors, and configurations are created once and reused across many workflows with access control preserved, so complex processes assemble from trusted parts instead of a rebuild each time.
- **Configurable Autonomy with Human-in-the-Loop:** Each agent is set to act autonomously or pause for approval, per task or per workflow, giving enterprises autonomy without losing control. Oversight is tuned to the risk of each action.
- **Governed by Design on SAFE:** Guardrails apply before any action and agents pause for sign-off where required, giving IT and compliance the governance answer that clears procurement.
- **Real-Time Health Dashboard:** Agent and workflow performance stays visible through execution monitoring, analytics, and diagnostics across all O2C automation, making financial and operational impact traceable from day one.
- **Native O2C Intelligence:** Agents draw on Sidetrade's Data Lake, grounding every decision in O2C domain intelligence outside the reach of horizontal AI tools.

Why Sidetrade

Differentiators with Impact

AGENTIC AI LEADERSHIP

Proprietary, domain-specific AI called Aimie, with AI-native products built on the Sidetrade Agentic Framework for Enterprise (SAFE) and trained on actual buyer payment behavior, not generic LLMs

SECURE AND SOVEREIGN

Full data control and ISO 27001 / SOC 2 Type 2 certifications ensure compliance and confidentiality

UNMATCHED O2C DATA POWER

Only real-time, global Data Lake with ~\$9T in transactions, 1B+ payment experiences, and 45M+ buyers

PROVEN ROI

Faster time-to-value as O2C tuned AI delivers 35–55% average productivity gains and double-digit cash acceleration across industries



BENEFITS

- Full O2C workflow customization with agents that execute end-to-end without custom code
- Data insight turned into measurable execution, faster
- Consistent, policy-encoded outcomes across teams, regions, and business units
- Less dependency on IT, as business teams build and evolve workflows directly
- Agent deployment that scales without proportional headcount growth
- Financial impact traceable from launch through built-in observability

About Sidetrade

Sidetrade (Euronext Growth: ALBFR.PA) is an AI-native company dedicated to Order-to-Cash (O2C). Its platform combines O2C applications, autonomous AI agents, and Aimie IQ, an intelligent natural-language interface that helps multinationals accelerate their cash generation, all built on SAFE, the Sidetrade Agentic Framework for Enterprise. Sidetrade operates the world's largest proprietary O2C Data Lake, built on nearly \$10 trillion in B2B transactions and more than 45 million buying companies. This data is used to train specialized AI models that monitor, analyze, decide, and act autonomously throughout the O2C cycle. Sidetrade supports companies in 85 countries with 450 employees across Europe, North America, and Asia-Pacific. For more information, visit us at www.sidetrade.com and follow us on [LinkedIn](https://www.linkedin.com/company/sidetrade) at @Sidetrade.



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